

OBS - Buildings					
19.01.2021 12:05:49	Germany Central & East				
	Cluster Total				
	EUR				
	12.2020p	12.2020	Dev. to Plan	12.2019	Dev. to LY
001 Operational employees	123,1	118,5	-4,6	117,4	-1,1
002 Administr. employees	44,0	46,2	2,2	46,5	-0,3
003 Other employees	14,8	17,0	2,2	15,4	1,5
005 Total employees	181,9	181,6	-0,3	179,3	2,3
007 Operational employees for allocation	122,9	116,7	-6,3	116,1	0,6
008 Administr. employees for allocation	41,7	43,5	1,8	43,9	-0,4
006 Total employees for allocation	164,6	160,2	-4,4	160,0	0,2
100 Revenues (non-group)	21.356.888	22.273.540	916.652	21.140.125	1.133.415
102 Revenues (group)	450.000	469.022	19.022	518.834	-49.812
101 Advance Payments	0	205.996	205.996	-642.768	848.764
105 Changes in inventory (+/-)	0	-84.709	-84.709	738.027	-822.736
Total Revenues	21.806.888	22.863.849	1.056.961	21.754.218	1.109.631
130 Order-related purchased materials and services (non-grou	-930.013	-1.526.272	-596.260	-1.200.117	-326.156
131 Order-related purchased materials and services (group)	0	-3.525	-3.525	-4.622	1.097
141 Other operating income	1.000	61.541	60.541	64.935	-3.394
110 Internal services charges (productive hours)	708.002	-103.967	-811.969	-421.194	317.227
150 Gross profit	21.585.878	21.291.625	-294.252	20.193.220	1.098.406
200 Salaries	-10.029.373	-9.655.610	373.764	-9.531.436	-124.173
201 Social contributions	-1.851.312	-1.889.633	-38.320	-1.902.867	13.235
202 Retirement pension	-380.583	-409.447	-28.864	-418.391	8.944
210 Personnel expenses	-12.261.269	-11.954.689	306.580	-11.852.694	-101.995
215 Travel expenses	-1.001.000	-796.585	204.415	-854.316	57.731
225 Depreciation/amortisation	-115.742	-76.658	39.084	-123.329	46.671
Other operating expenses**	-1.322.769	-1.236.846	85.922	-1.327.653	90.806
250 Total operating expenses	-2.439.511	-2.110.089	329.422	-2.305.298	195.208
300 IT-related internal services charges	-233.321	-212.590	20.731	-216.598	4.007
301 int. Leist.Verrechn.	54.920	11.572	-43.348	99.903	-88.331
330 TNG-services	-760.859	-777.916	-17.057	-788.005	10.089
402 Allocation management fee / brand fee	-640.707	-647.514	-6.807	-654.250	6.736
400 Allocation Company	-3.781.438	-3.306.583	474.855	-3.055.778	-250.804
401 Allocation OBS	-167.796	-134.668	33.128	-144.367	9.699
403 Allocation regional profit center	55.050	7.095	-47.955	13.349	-6.254
500 Contribution margin 4	1.410.947	2.166.243	755.296	1.289.482	876.761
700 Investments in intangible assets	0	0	0	899	-899
701 Investments in tangible assets	14.000	8.243	-5.757	4.807	3.436
800 New orders current month	0	19.118.227	0	19.223.389	-105.162
801 Backlog month's end	0	9.281.841	0	9.741.605	-459.764
802 Backlog current Year	0	9.281.841	0	9.741.605	-459.764
803 number new orders current month	0	0	0	0	0
805 Quotation (number)	0	324	0	272	52
806 Quotation (value)	0	4.221.213	0	2.385.210	1.836.003
807 Customer visit (number)	0	39	0	74	-35